

# Furnishings Commodity Council

The Furnishings Commodity Council is part of the Enterprise Sourcing Group located at Wright Patterson Air Force Base in Dayton, Ohio. The Council is a cross-functional team utilizing strategic sourcing to bring value and cost efficiency to Air Force furnishings procurement. The team includes functional experts from the Enterprise Sourcing Group as well as subject matter experts from each Major Command. The MAJCOM representatives advise the team on the key furnishing requirements for each MAJCOM and assists with new program implementations. The FCC is executing the Secretary of the Air Force Acquisitions approved plan to strategically source furnishing for the enterprise.

The FCC has identified several strategic sourcing projects (known as “spirals”) that have been or will be initiated over the next several years. These spirals are as follows:

- **Seating:** Wood and non-wood upholstered seating comprised of desk, conference, side and other seating
- **Dormitory Furniture:** Beds, mattresses and box springs, linens, bedroom case goods, upholstered pieces, kitchen furnishings, appliances, laundry room accessories, day room furnishings, outdoor furniture, window treatments, artwork and installation.
- **System and Modular Furnishings:** Panel systems furniture, freestanding modular furniture, and movable walls
- **Filing and Storage:** Filing and storage cabinets, mobile storage systems
- **Case Goods:** Freestanding wood and metal desks, tables and accessories associated with conference rooms, lobby areas, break rooms and other common spaces.

- **Services:** Furniture management systems, including all ancillary services

## History

The Air Force currently uses a tactical approach to purchasing furniture; this approach is fragmented and does not leverage overall enterprise-wide buying power. The result is multiple, decentralized processes and procurement strategies that increase overall costs for the Air Force. In many cases, the supporting processes are also inefficient and unresponsive for users. In order to overcome these obstacles, in 2009, the Secretary of the Air force mandated that the MAJCOM begin building a strategic sourcing capability. This mandate also resulted in the creation of the Enterprise Sourcing Group. The ESG focuses on Continental United States cross-installation spend categories (i.e. furniture, medical service, facility services, etc.) while the MAJCOMs focus their efforts on MAJCOM unique sourcing opportunities.

## Goals

The goals of the FCC are:

- Reshape Air Force furnishings acquisition and management in an effort to reduce the total cost of ownership
- Generate savings from more efficient business processes
- Leverage spending

## Industry Impact

The FCC requests feedback for future initiatives to improve the Air Force’s enterprise level furnishings program and to support utilizing contract vehicles that are awarded. Providing input to MAJCOM representatives on current or future projects involving large furnishings purchases and general

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requirements will assist the council in making sure future furnishing needs are taken into consideration.

## Contact Information

### ESG Point of Contact

[Furnishings.cc.wpafb.af.mil](mailto:Furnishings.cc.wpafb.af.mil)

### Fact Sheet Point of Contact

88th Air Base Wing [Public Affairs Office](#)